

CHRISTINE SOUTHBLOOM

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CHANGE MANAGEMENT FOCUSED MANAGER

Experienced and goal-oriented Manager with a demonstrated track record of leading personnel effectively through change management. Proven expertise in driving efficiency and productivity through evaluation of customer needs. Talented leader, directing highly skilled teams to support achievement of overall corporate goals and objectives.

Core competencies include:

Change Management

Cost Reductions

Technology Integration

Personnel Management

Efficiency Improvements

Budget Planning

EMPLOYMENT EXPERIENCE

August 2016-Present

McGough Construction, White Bear Lake, MN

Manager of Service Center and Procurement

Responsible for managing the Service Center Staff for all of McGough Construction. This includes all warehouse staff, mechanics, drivers, welder and pre-fabrication areas.

Manage, develop and administer all Procurement related activities for McGough Construction. I manage the billing/accounting specialist, inventory control coordinator, receiving and service center representatives and their performance management. I manage and maintain a \$10,000,000 + budget for McGough Construction.

Installed and managed the implementation of a new Inventory Management Software Program for McGough Construction.

November 2010-August 2016

Allina Hospitals & Clinics, Minneapolis, MN

Manager of Materials and Process Improvement

Work with site Materials, Operations, Clinical Staff and Supply Chain Management to recommend and implement process improvements, efficiencies and service level agreements.

Lead change management with Physicians, Nursing Staff, Supply Chain Staff, logistics and Vendors.

I was the Project Manager for a \$25 million dollar inventory improvement project.

- Implemented a weighted bin inventory program for six of the Allina Hospitals.
- Implemented a weighted bin inventory program for all of the Allina Clinics.
- Worked with Owens and Minor to develop a Low Unit of Measure purchase program so Allina was able to order by quantity needed instead of box quantity. Reducing inventory levels in each Allina facility
- I managed a team of 6 Process Improvement Managers and 15 associates
- Managed all aspects of Construction for each Allina location to ensure the project was completed on time.
- This multi-site project was delivered on time and on budget.
- This project had already saved Allina Health over \$20 million by 2016 and continues that savings at a \$6 million annual rate. This was done by reducing inventory and eliminating the manual process of counting each individual department within the hospitals.

August 2009-November 2010 Allina Hospitals & Clinics, Coon Rapids, MN

Materials Management Manager

Partner with key distributor to develop a mutually beneficial strategic alliance and introduce system-wide distribution model representing \$200M in purchases and 4M lines of product annually. Responsible for hospital-wide implementation of industry leading inventory management and charge capture system in 271-bed hospital with \$44M annual supply spend. Develop and negotiate strategic alliance, service level agreement, and contract with primary distributor of hospital supplies.

Effectively manage inventory management project on time, and within \$2.5M budget.

Lead change management of hospital clinicians to improve charge capture from 44% to 85%.

Manage a staff of 37 employees. Both Union and Non-Union positions. Including Supervisor, Buyer's, Material Handler's and Equipment Processor's.

September 2007-August 2009 Allina Hospitals & Clinics, Cambridge, MN

Materials Management Manager

Reduced days on hand inventory from 38 to 22

Made a reduction in overstocked inventory by 50%. This was accomplished by removing safety stock levels and reducing reordering levels on each inventoried item.

Manage storeroom, mailroom and transportation personnel.

Organized the supply rooms of each department within the hospital to reduce the amount of inventory that was carried within their department.

September 2005-September 2007

Smyth Companies, Minneapolis, MN

Account Executive

Managed consignment inventory for Campbell's Soup Company

Extensive customer service

Manage production schedules for all customer accounts

June 2000 – September 2005 Lowry Computer/Paragon Labeling St. Paul, MN

Paragon Production Manager

Perform all purchasing functions, supplier management, competitive quoting, plan all cycle counts, direct all production control activities. Responsible for maintaining inventory accuracy, min/max analysis and maintain component cost data.

Improved on time deliveries 30% by improving supplier base, and improvements in production and inventory control processes.

Decreased material cost by \$59,000. The decrease was due to improved supplier base as well as increasing our competitive quoting procedures.

Reduced the amount of inventory adjustments 44%, by enhancing production and inventory practices.

Manage production and Inventory Control Staff.

Responsible for maintaining production schedule.

EDUCATION

BS, Business Administration & Purchasing/Inventory Control, University of Wisconsin-Stout